

JOIN OUR TEAM!

UNLIMITED FOOTWEAR GROUP | Grotestraat 2 Waalwijk

JUNIOR INTERNATIONAL ACCOUNT MANAGER

As Junior International Account Manager at UFG you will be responsible for managing international accounts, maintaining a long term relationship with customers and maximising sales opportunities within them, together with generating new business. You will also approach potential relationships with the aim of optimizing and increasing the turnover targets of UFG. We also expect that you monitor developments in the client market, activities of competitors and customer needs. Together with your manager you will formulate and then implement sales strategies to further develop new and existing markets. You actively travel and visit the clients you work, be present in exhibitions, visit stores and other branche specific events. The position is based in Waalwijk (The Netherlands) and will report to the Sales Manager.

ARE YOU UP TO THE CHALLENGE?

The successful candidate will require:

- A Bachelor's degree or similar.
- At least 3 years work experience in a successful international sales position. Preferably in the fashion industry. Experience in the shoe industry is a major plus.
- Excellent English communication skills, all other languages are advantageous.
- Good knowledge and skills of MS Office.
- You are in possession of a Driving License B.
- You live within a reasonable commuting distance from Waalwijk (The Netherlands).

WHAT ARE SOME OF YOUR SKILLS?

- High personal impact, drive, resilience and calmness under pressure.
- Excellent team working and developing abilities.
- Strong listening and negotiation skills.
- Outstanding social, communication and interpersonal skills & multicultural understanding.
- You are able to understand what your client needs and deliver solutions that meet them.
- You are analytically strong, with organizational and planning skills.
- You are willing to travel frequently, approx. 50% of your time.
- You live and breathe fashion and can tell us all about it!

WHAT CAN WE OFFER YOU?

UFG offers you a challenging job in which you can stretch your horizon within a vibrant, ambitious and internationally operating organization, with opportunities for personal development and growth. You will become part of a highly motivated, social and dedicated team of professionals.

It is a full-time position with excellent benefits package tailored to your background and experience.

Do you recognize yourself in the above profile? Do you want to learn everything about the world of shoes, to build on the growth of UFG? Then we would like to talk to you about this position!

Mail your application letter today with motivation and curriculum vitae to hrm@unlimitedfootweargroup.com to Sonia Luengo Izquierdo.

ABOUT UNLIMITED FOOTWEAR GROUP

UFG (1983) is a Dutch wholesale company that operates in the "fast-fashion footwear" market. UFG designs, manufactures and distributes fashionable shoes for women, men and kids. We serve shoe and fashion retailers and private label partners in more than 50 countries worldwide and have more than 30 years of experience with the distribution of 5 million pairs of shoes per year.

The processes design, purchasing, sales, logistics and marketing are managed from our head office in Waalwijk, the production is outsourced internationally, in which we are closely involved. Our own brands include Bullboxer Shoes and Rehab Footwear and the licensing brands Björn Borg Footwear, Gaastra, NZA New Zealand Auckland Footwear, Rehab Footwear, SuperTrash and Levi's Kids Footwear. At UFG we work with a young and driven team. Our corporate culture can be described as informal, customer-oriented, dynamic, ambitious and no-nonsense. We value people who work hard, are flexible and have a hands-on mentality.